

Industry Lists

Small technology companies

Ranked by 2009 metro-area revenue¹

Rank (Prior)		2009 metro-area revenue	2009 total revenue	Employees: Metro area Total	Headquarters Year established	Senior local executive
1 (1)	Carahsoft Technology Corp. 12369 Sunrise Valley Drive, Suite D2, Reston, Va. 20191 703-871-8500 carahsoft.com	\$585.91 million	\$585.91 million	149 149	Reston 2003	Craig P. Abod, President
2 (2)	Audio Video Systems Inc. 14120-K Sullyfield Circle, Chantilly, Va. 20151 703-263-1002 avsinc.net	\$37.5 million	\$37.5 million	75 100	Chantilly 1992	Michelle Ferreira, Vice president, sales and marketing
3 (3)	Binary Group Inc. 1911 N. Fort Myer Drive, Suite 300, Arlington, Va. 22209 571-480-4444 binarygroup.com	\$32 million	\$32.7 million	65 75	Arlington 1996	Rose Wang, President and CEO
4 (4)	Plan B Technologies Inc. 16701 Melford Blvd., Suite 300, Bowie, Md. 20715 301-860-1006 planbtech.net	\$29.03 million	\$29.03 million	44 46	Bowie 2001	Donnie W. Downs, President and CEO
5 (14)	iCore Networks Inc. 7900 Westpark Drive, Suite A-315, McLean, Va. 22102 703-673-1350 icore.com	\$18.24 million	\$18.24 million	75 75	McLean 2001	Stephen Canton, Chairman and CEO
6 (9)	Sevatec Inc. 3112 Fairview Park Drive, Falls Church, Va. 22042 703-373-1100 sevatec.com	\$17.84 million	\$17.84 million	120 120	Falls Church 2003	Sonny Kakar, President and CEO
7 (19)	Building Infrastructure Group Inc. 14310 Sullyfield Circle, Suite 400, Chantilly, Va. 20151 703-752-7600 biggp.com	\$14.8 million	\$14.8 million	42 42	Chantilly 2004	Patrick F. Barron, President
8 (10)	CGH Technologies Inc. 600 Maryland Ave. SW, Suite 800 W., Washington, D.C. 20024 202-554-7774 cghtech.com	\$14.65 million	\$15.02 million	66 69	Washington 1989	Cindy D. Troutman, President
9 (17)	Dataprise Inc. 12250 Rockville Pike, Suite 230, Rockville, Md. 20852 301-945-0700 dataprise.com	\$14.29 million	\$14.29 million	110 110	Rockville 1995	David Eisner, President and CEO
10 (13)	Vista Technology Services Inc. 13454 Sunrise Valley Drive, Suite 110, Herndon, Va. 20171 703-561-4100 vistatsi.com	\$12.2 million	\$12.2 million	44 51	Herndon 2003	David B. Baxa, President and CEO
11	MetroStar Systems Inc. 1856 Old Reston Ave., Suite 100, Reston, Va. 20190 703-481-9581 metrostarsystems.com	\$11.5 million	\$11.5 million	80 80	Reston 1999	Ali Reza Manouchehri, CEO
12 (12)	Convergence Technology Consulting LLC 808 Landmark Drive, Suite 213, Glen Burnie, Md. 21061 301-860-1960 convergencetech.us	\$11 million	\$18 million	46 46	Glen Burnie, Md. 2002	Phil Ernst, CEO and chief technology officer
13 (16)	Native American Industrial Distributors Inc. (NAID) 9706 Pennsylvania Ave., Upper Marlboro, Md. 20772 301-599-7085 naid.com	\$8.8 million	\$8.8 million	31 41	Upper Marlboro 1997	John V. Meyers, President and CEO
14 (22)	Illumina Solutions Inc. 5911 Kingstowne Village Parkway, Suite 140, Alexandria, Va. 22315 703-313-0011 illuminasolutions.net	\$8.49 million	\$16.01 million	25 55	Alexandria 2005	Simone Acha, CEO
15 (25)	TCG 306 Florida Ave. NW, Washington, D.C. 20009 202-986-5533 tcg.com	\$7.54 million	\$7.54 million	35 37	Washington 1994	Daniel A. Turner, President
16 (24)	i3solutions Inc. 45945 Center Oak Plaza, Suite 140, Sterling, Va. 20166 703-404-9595 i3solutions.com	\$7.5 million	\$7.5 million	57 57	Sterling 1997	Scot Johnson, CEO
— (21)	Net eSolutions Corp. (NETE) 8280 Greensboro Drive, Suite 500, McLean, Va. 22102 703-893-6383 nete.com	\$7.5 million	\$7.5 million	30 30	McLean 1999	Jolly Vasani, President
18 (23)	Navstar Inc. 1897 Preston White Drive, Suite 202, Reston, Va. 20191 703-880-1500 navstar-inc.com	\$6.3 million	\$6.3 million	5 42	Falls Church 1999	Joanna Alexis, President and CEO
19	Portal Solutions LLC 2301 Research Blvd., Suite 105, Rockville, Md. 20850 240-450-2166 portalsolutions.net	\$4.7 million	\$4.7 million	29 33	Rockville 2002	Daniel Cohen-Dumani, CEO
20 (7)	Koniag Services Inc. 4100 Lafayette Center Drive, Suite 110, Chantilly, Va. 20151 703-488-9300 ksikoniag.com	\$3.9 million	\$17.9 million	45 125	Chantilly 1994	Steve Letts, CEO
21	Decision Lens Inc. 4300 Wilson Blvd., Suite 350, Arlington, Va. 22203 703-399-2100 decisionlens.com	\$3.5 million	\$5.2 million	23 25	Arlington 2002	John Saaty, CEO
—	Next Generation Broadband Inc. 1025 Thomas Jefferson St., Washington, D.C. 20007 202-333-5766 ngb.biz	\$3.5 million	\$3.5 million	20 27	Washington 2002	Martin Hannes, President and CEO
23	iData Inc. 225 Reinekers Lane, Suite 330, Alexandria, Va. 22314 703-378-2110 idatainc.com	\$2.2 million	\$2.2 million	15 15	Alexandria 2004	Brian S. Parish, President

Sources: the companies n/a - not available Research by Lindsay Smith ¹Eligible companies could have no more than 150 employees at the time of publication. The List does not endorse the participants or suggest the quality of products and services. Please send updates or corrections to lindsay.smith@bizjournals.com. Information for obtaining reprints, Web permissions or commemorative plaques can be obtained directly from the Washington Business Journal or from our designated partner company, Scoop ReprintSource at 800-767-3263 or scoopreprintsources.com. No other companies offering similar services are affiliated in any way with Washington Business Journal.